



SUSANA GREGORI

Founding Partner

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 Miami, USA

“ Throughout my career I have experienced the need for integration, connection and collaboration in several moments and fashions to produce a result considered outstanding from all perspectives and by all stakeholders. I believe that every time we lose sight of the whole, we diminish the potential value that resides in people, processes, technology and their interactions.

I see myself devoted to a single aim: contributing to create business value in the bigger sense of the matter: short and long term; for clients, employees, shareholders, and the community; and also as a source of development , evolution, meaning and joy. ”

ABOUT HER

Susana is an experienced business executive and consultant that integrates to her business background a deep understanding of the complex leadership dynamics that operate in the business environment.

Susana is passionate about the role leaders play in creating the conditions for people to achieve their full potential in the business environment.

Susana has almost three decades of experience in business and international consulting. Holding different senior positions in global organizations, she has driven change and turnarounds to achieve improved performance and profitability, increase morale, and create engaging organizational climates. In her consulting experience, Susana has focused on delivering practical advice to top executives on the complex leadership dynamics that operate in local, regional, and global organizational settings.

Susana is married with two children and loves running, playing tennis, and cooking.

CAREER

-  Susana is founding partner of Ekantika, Business Consultancy devoted to help Companies to evolve towards 2.0 Collaborative and Integrated Operating Models.
-  She worked for Hay Group for 12 years, holding roles from Consulting Director to Latin America Managing Director, and then became member of the Global Leadership Team for five years. After Hay Group she hold the position of Global Practices Head at Axialent.
-  Susana received a degree in industrial engineering from the National University of Cuyo in Mendoza, Argentina. She later completed the Advanced Executive Program at Northwestern University's Kellogg School of Management.

EXPERIENCE

- Ekantika, Founding Partner.
- Axialent, Global Practices Head.
- Hay Group, Managing Director Latin America and Global Executive Team Member.
- ImpSat Venezuela, General Manager.
- ImpSa, bids head, plant manager.

EDUCATION

- Kellogg School of Management, AEP
- Universidad Nacional de Cuyo, Argentina, Ingeniero Industrial

EXPERTISE

- Strategy clarification
- Corporate governance
- Managing turnarounds
- Culture transformation
- Executive Coaching
- Executive development

LANGUAGES

- English
- Spanish
- Portuguese